



Exposer to Top 15 Pharmaceutical/Biotech Companies in US



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1. JOHNSON & JOHNSON



Employee vs Contractors

Approx. 150,000 employees.

B2B/B2C Partners



B2B: Hospitals, healthcare providers, pharmacies, research institutions.

B2C: Consumers, patients, pharmaceutical buyers, medical device users.



Compliance

FDA, HIPAA, EMA, ISO 13485, SEC, OSHA.



Major Office Location:

New Brunswick, New Jersey, USA.

Major Software:



SAP & Workday (ERP & HRMS)

AI & Machine Learning in Healthcare Research

Cloud Computing for Clinical Trials

3D Printing for Medical Devices

Digital Health & Telemedicine Solutions

CTO: Joaquin Duato

 <https://www.linkedin.com/company/johnson-&-johnson>

 <https://www.glassdoor.co.in/Reviews/Johnson-and-Johnson.htm>



2. PFIZER



Employee vs Contractors

Approx. 83,000+ employees globally.



B2B/B2C Partners

B2B: Hospitals, healthcare providers, research institutions, pharmacies.

B2C: Consumers, patients, pharmaceutical distributors



Compliance

FDA, EMA, HIPAA, SEC, OSHA, GMP.



Major Office Location:

New York City, New York, USA.



Major Software:

AI & Machine Learning in Drug Discovery

SAP & Workday for Enterprise Management

Cloud Computing for Clinical Trials & Research

mRNA Vaccine Development Platforms

Advanced Biotech & Gene Therapy Solutions

CTO: Albert Bourla



3. ABBVIE



Employee vs Contractors

Approx. 50,000+ employees globally.



B2B/B2C Partners

B2B: Hospitals, research institutions, healthcare providers, pharmacies.

B2C: Patients, consumers, pharmaceutical distributors.



Compliance

FDA, EMA, HIPAA, SEC, OSHA, GMP.



Major Office Location:

North Chicago, Illinois, USA.



Major Software:

AI & Data Analytics in Drug Discovery
 SAP & Workday for Enterprise Management
 Cloud Computing for Clinical Trials & Research
 Biotechnology & Immunology Research Platforms
 Gene Therapy & Precision Medicine Innovations

CTO: Richard A. Gonzalez



4. MERCK & CO.



Employee vs Contractors

Approx. 70,000+ employees globally.



B2B/B2C Partners

B2B: Hospitals, research institutions, healthcare providers, government agencies, pharmaceutical distributors.

B2C: Patients, healthcare professionals, vaccine recipients.



Compliance

FDA, EMA, HIPAA, SEC, GMP, OSHA.



Major Office Location:

Rahway, New Jersey, USA.



Major Software:

AI & Big Data for Drug Discovery

SAP & Workday for Enterprise Operations

Cloud Computing in Clinical Research

Biotechnology & Vaccine Development Platforms

Machine Learning for Precision Medicine

CTO: Robert M. Davis

<https://www.linkedin.com/company/merck/>

<https://www.glassdoor.co.in/Reviews/Merck-Reviews-E438.htm>



5. ELI LILLY AND COMPANY



Employee vs Contractors

Approx. 39,000+ employees globally.



B2B/B2C Partners

B2B: Hospitals, research institutions, healthcare providers, pharmaceutical distributors, government agencies.

B2C: Patients, healthcare professionals, pharmacies.



Compliance

FDA, EMA, HIPAA, SEC, GMP, OSHA.



Major Office Location:

Indianapolis, Indiana, USA.



Major Software:

AI & Machine Learning for Drug Discovery

SAP & Workday for Enterprise Management

Cloud Computing in Clinical Trials

Precision Medicine & Biotechnology Platforms

Data Analytics for Research & Development

CTO: David A. Ricks



6. AMGEN



Employee vs Contractors

Approx. 25,000+ employees globally.



B2B/B2C Partners

B2B: Hospitals, biotech firms, research institutions, healthcare providers, pharmaceutical distributors.

B2C: Patients, healthcare professionals, pharmacies.



Compliance

FDA, EMA, HIPAA, SEC, GMP, OSHA.



Major Office Location:

Thousand Oaks, California, USA.



Major Software:

AI & Machine Learning for Drug Discovery

Cloud Computing for Clinical Trials

SAP & Workday for Enterprise Management

CRISPR & Gene Editing Research

Data Analytics for R&D and Manufacturing

CTO: Robert A. Bradway

 <https://www.linkedin.com/company/amgen/>

 <https://www.glassdoor.co.in/Reviews/Amgen-Reviews-E1130.htm>



7. GILEAD SCIENCES



Employee vs Contractors

Approx. 17,000+ employees globally.



B2B/B2C Partners

B2B: Hospitals, biotech firms, research institutions, healthcare providers, pharmaceutical distributors.

B2C: Patients, healthcare professionals, pharmacies.



Compliance

FDA, EMA, HIPAA, SEC, GMP, OSHA.



Major Office Location:

Foster City, California, USA.



Major Software:

AI & Machine Learning for Drug Development

Cloud Computing for Clinical Research

SAP & Workday for Enterprise Management

Data Analytics for R&D and Manufacturing

Advanced Biopharmaceutical Research Tools

CTO: Daniel O'Day



8. BRISTOL-MYERS SQUIBB



Employee vs Contractors

Approx. 34,000+ employees globally.



B2B/B2C Partners

B2B: Hospitals, biotech firms, research institutions, healthcare providers, pharmaceutical distributors.

B2C: Patients, healthcare professionals, pharmacies.



Compliance

FDA, EMA, HIPAA, SEC, GMP, OSHA.



Major Office Location:

Princeton, New Jersey, USA.



Major Software:

AI & Machine Learning for Drug Discovery

Cloud-Based Clinical Trial Management

SAP & Workday for Enterprise Operations

Big Data Analytics for R&D

Advanced Biopharmaceutical Manufacturing Tools

CTO: Christopher Boerner



9. REGENERON PHARMACEUTICALS



Employee vs Contractors

Approx. 11,000+ employees globally.



B2B/B2C Partners

B2B: Biotech firms, research institutions, healthcare providers, pharmaceutical distributors.

B2C: Patients, healthcare professionals, pharmacies.



Compliance

FDA, EMA, HIPAA, SEC, GMP, OSHA.



Major Office Location:

Tarrytown, New York, USA.



Major Software:

AI & Machine Learning for Drug Discovery

CRISPR & Genetic Engineering Tools

Cloud-Based Clinical Trial Management

SAP & Workday for Enterprise Operations

Big Data Analytics for R&D

CTO: Leonard S. Schleifer



10. BIOGEN



Employee vs Contractors

Approx. 8,700+ employees globally.



B2B/B2C Partners

B2B: Healthcare providers, biotech firms, pharmaceutical distributors, research institutions.

B2C: Patients, caregivers, hospitals, specialty pharmacies.



Compliance

FDA, EMA, HIPAA, SEC, GMP, OSHA.



Major Office Location:

Cambridge, Massachusetts, USA.

Major Software:



SAP (Enterprise Resource Planning), AI & Data Science for Drug Discovery, Cloud-Based Clinical Trial Management, SAP & Workday for Enterprise Operations, Genomics & Proteomics Analysis Tools, Big Data Analytics in Neuroscience Research, Schlumberger Petrel (Oil & Gas Exploration), AspenTech (Process Optimization), AI & Machine Learning for Energy Efficiency

CTO: Christopher A. Viehbacher

 <https://www.linkedin.com/company/biogen/>

 <https://www.glassdoor.co.in/Reviews/Biogen-Reviews-E1336.htm>



11. VERTEX PHARMACEUTICALS



Employee vs Contractors

Approx. 4,800+ employees globally.



B2B/B2C Partners

B2B: Biotech firms, healthcare providers, pharmaceutical distributors, research institutions.

B2C: Patients, hospitals, specialty pharmacies, caregivers.



Compliance

FDA, EMA, HIPAA, SEC, GMP, OSHA.



Major Office Location:

Boston, Massachusetts, USA.



Major Software:

AI & Machine Learning for Drug Discovery

Cloud-Based Clinical Trial Management

SAP & Workday for Enterprise Operations

CRISPR Gene-Editing Research Tools

Big Data & Genomics Analysis

CTO: Reshma Kewalramani



12. MODERNA



Employee vs Contractors

Approx. 4,000+ employees globally.



B2B/B2C Partners

B2B: Biotech firms, healthcare providers, pharmaceutical distributors, government health agencies.

B2C: Patients, hospitals, clinics, pharmacies.



Compliance

FDA, EMA, HIPAA, SEC, GMP, OSHA.



Major Office Location:

Cambridge, Massachusetts, USA.



Major Software:

AI & Machine Learning for Drug Discovery
 mRNA Technology & Vaccine Development
 Cloud-Based Clinical Trial Management
 Big Data & Bioinformatics
 SAP & Workday for Enterprise Operations

CTO: Stéphane Bancel



13. ABBOTT LABORATORIES



Employee vs Contractors

Approx. 115,000+ employees worldwide.

B2B/B2C Partners



B2B: Hospitals, clinics, healthcare providers, medical research institutions, pharmacies, distributors.

B2C: Patients, consumers using nutrition, diagnostics, and medical devices.



Compliance

FDA, HIPAA, SEC, GMP, OSHA, ISO 13485.



Major Office Location:

Abbott Park, Illinois, USA.

Major Software:



AI & Data Analytics for Healthcare Solutions
 Medical Device Software & IoT
 SAP & Workday for Enterprise Management
 Cloud-Based Diagnostics & Health Monitoring
 R&D in Biotech & Pharmaceuticals

CTO: Robert B. Ford



14. NOVO NORDISK (U.S. OPERATIONS)



Employee vs Contractors

Approx. 6,000+ employees in the U.S.

B2B/B2C Partners



B2B: Healthcare providers, hospitals, pharmacies, insurance companies, research institutions.

B2C: Patients, consumers using diabetes, obesity, and rare disease treatments.



Compliance

FDA, HIPAA, SEC, GMP, PhRMA, ISO 13485.



Major Office Location:

Plainsboro, New Jersey.

Major Software:



AI & Machine Learning for Drug Discovery
 SAP & Workday for Enterprise Management
 Cloud-Based Healthcare & Data Analytics
 R&D in Diabetes, Obesity, & Biotech Innovation

CTO: Doug Langa



15. ILLUMINA



Employee vs Contractors

Approx. 10,000+ employees globally.

B2B/B2C Partners



B2B: Pharmaceutical companies, research institutions, biotech firms, hospitals, and diagnostic labs.

B2C: Direct-to-consumer genetic testing companies, healthcare providers.



Compliance

FDA, HIPAA, SEC, ISO 13485, CLIA, GDPR.



Major Office Location:

San Diego, California, USA.



Major Software:

- Next-Generation Sequencing (NGS) Platforms
- Bioinformatics & AI for Genomic Analysis
- Cloud-Based Genomic Data Management
- CRISPR & Gene Editing Research Tools

CTO: Jacob Thaysen

Thank You



Contact Us

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