# OPENKYBER



# EXPOSER TO TOP 15 MANUFACTURING COMPANIES IN USA

## Contact Us

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OPENKYBER ADDRESS

**CTO:** Tim Cook

# 1. APPLE INC

### Employee vs Contractors
As of September 2017, Apple employed over 123,000 full-time employees.

### B2B/B2C Partners
B2B: Collaborations with enterprise clients, educational institutions, app developers, and component suppliers.
B2C:   Direct sales of consumer electronics, software, and services through Apple Stores and online platforms.

### Compliance
SEC, FCC regulations,GDPR

### Major Office Location:
Apple Park, 1 Apple Park Way, Cupertino, CA 95014.

### Major Software:
macOS, iOS, iPadOS, watchOS, tvOS

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## Get In Touch

in  https://www.linkedin.com/company/apple

https://www.glassdoor.co.in/Reviews/Apple-Reviews-E1138.htm

**CTO:** Jim Farley

# 2. FORD MOTOR COMPANY

### Employee vs Contractors
As of 2023, Ford employs approximately 173,000 people worldwide, including both full-time employees and contractors.

### B2B/B2C Partners
B2B: Collaborations with automotive suppliers, technology firms, fleet customers, and dealerships.
B2C:   Direct sales and services to consumers, including vehicle sales, financing, and after-sales support.

### Compliance
NHTSA, EPA,GDPR

### Major Office Location:
World Headquarters, 1 American Road, Dearborn, MI 48126.

### Major Software:
CAD, CRM

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## Get In Touch

in https://www.linkedin.com/company/ford-motor-company

https://www.glassdoor.co.in/Reviews/Ford-Motor-E263.htm

**CTO:** Mary Barra

# 3. GENERAL MOTORS COMPANY

## Employee vs Contractors
Approx. 167,000 employees worldwide.

## B2B/B2C Partners
B2B: Automotive suppliers, fleet management services, technology partners, dealerships, logistics providers.
B2C: Vehicle sales, financing, leasing, maintenance, and after-sales services.

## Compliance
NHTSA, EPA, EU automotive regulations, ISO safety standards, SEC compliance.

## Major Office Location:
300 Renaissance Center, Detroit, MI 48243, USA.

## Major Software:
SAP, Salesforce, Workday, Siemens NX, AutoCAD, AWS, Microsoft Dynamics, Oracle.

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## Get In Touch

in https://www.linkedin.com/company/general-motors

https://www.glassdoor.co.in/Reviews/General-E279.htm

**CTO:** Jason Hollar

# 4. CARDINAL HEALTH

## Employee vs Contractors
Approx. 46,000 employees worldwide.

## B2B/B2C Partners
B2B:  Hospitals, pharmacies, healthcare providers, biotech and pharmaceutical companies, medical device manufacturers.
B2C:  Home healthcare services, specialty pharmaceutical distribution, medical supply chain solutions.

## Compliance
FDA, DEA, HIPAA, SEC, ISO 13485, GDPR, CMS.

## Major Office Location:
7000 Cardinal Place, Dublin, OH 43017, USA.

## Major Software:
SAP, Salesforce, Workday, Oracle, Microsoft Dynamics, AWS, IBM Watson.

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## Get In Touch

https://www.linkedin.com/company/cardinal-health

https://www.glassdoor.co.in/Reviews/Cardinal-Health-E1227.htm

**CTO:** H. Lawrence Culp Jr

## 5. GENERAL ELECTRIC

**Employee vs Contractors**
Approx. 172,000 employees worldwide.

**B2B/B2C Partners**
B2B: Aerospace, healthcare, power generation, renewable energy, industrial automation, defense contractors.
B2C: Home appliances, medical imaging solutions, smart lighting, electric vehicle charging.

**Compliance**
SEC, FDA, FAA, ISO 9001, OSHA, GDPR, DOE, DOD regulations.

**Major Office Location:**
5 Necco Street, Boston, MA 02210, USA.

**Major Software:**
SAP, Oracle, Siemens Teamcenter, Workday, Microsoft Azure, AWS, Predix (GE's Industrial IoT platform).

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### Get In Touch

https://in.linkedin.com/company/ge

https://www.glassdoor.co.in/Reviews/GE-Reviews-E277.htm

**CTO:** David L. Calhoun

# 6. BOEING

### Employee vs Contractors
Approx. 156,000 employees worldwide.

### B2B/B2C Partners
B2B:  Aerospace and defense contractors, commercial airlines, space exploration agencies, government defense contracts, NASA, FAA, military organizations.
B2C:  Private jet services, aviation maintenance and support, pilot training, defense technology solutions.

### Compliance
FAA, NASA, SEC, ITAR, GDPR, DOD, OSHA, ISO 9001, AS9100.

### Major Office Location:
929 Long Bridge Drive, Arlington, VA 22202, USA.

### Major Software:
SAP, CATIA, Siemens NX, Dassault Systèmes, Workday, Microsoft Azure, AWS, Boeing AnalytX.

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## Get In Touch

https://www.linkedin.com/company/boeing

https://www.glassdoor.co.in/Reviews/Boeing-Reviews-E102.htm

**CTO:** James D. Taiclet

# 7. LOCKHEED MARTIN

## Employee vs Contractors
Approx. 116,000 employees worldwide.

## B2B/B2C Partners
B2B: Aerospace and defense contractors, U.S. Department of Defense (DOD), NASA, military organizations, cybersecurity firms, satellite technology providers.
B2C: Defense technology solutions, aerospace systems, space exploration programs, advanced security systems.

## Compliance
ITAR, DOD, FAA, NSA, SEC, GDPR, ISO 9001, AS9100.

## Major Office Location:
6801 Rockledge Drive, Bethesda, MD 20817, USA.

## Major Software:
SAP, Siemens NX, CATIA, MATLAB, Microsoft Azure, AWS, IBM Watson, Lockheed Martin AI/ML solutions.

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## Get In Touch

in https://www.linkedin.com/company/lockheed-martin

https://www.glassdoor.co.in/Reviews/Lockheed-Martin-E404.htm

**CTO:** James D. Taiclet

# 8. HONEYWELL INTERNATIONAL

## Employee vs Contractors
Approx. 116,000 employees worldwide.

## B2B/B2C Partners
B2B:  Aerospace and defense contractors, U.S. Department of Defense (DOD), NASA, military organizations, cybersecurity firms, satellite technology providers.
B2C:  Defense technology solutions, aerospace systems, space exploration programs, advanced security systems.

## Compliance
ITAR, DOD, FAA, NSA, SEC, GDPR, ISO 9001, AS9100.

## Major Office Location:
6801 Rockledge Drive, Bethesda, MD 20817, USA.

## Major Software:
SAP, Siemens NX, CATIA, MATLAB, Microsoft Azure, AWS, IBM Watson, Lockheed Martin AI/ML solutions.

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## Get In Touch

in https://www.linkedin.com/company/honeywell

https://www.glassdoor.co.in/Reviews/Honeywell-Reviews-E28.htm

**CTO:** Jim Umpleby

# 9. CATERPILLAR INC

## Employee vs Contractors
Approx. 109,000 employees worldwide.

## B2B/B2C Partners
B2B:  Construction companies, mining corporations, energy and transportation industries, industrial equipment suppliers, government agencies.
B2C:  Heavy machinery, construction and mining equipment, power generation solutions, industrial engines, financial services.

## Compliance
EPA, OSHA, ISO 9001, ISO 14001, SEC, GDPR, SOX.

## Major Office Location:
510 Lake Cook Road, Deerfield, IL 60015, USA.

## Major Software:
SAP, AutoCAD, SolidWorks, MATLAB, IBM Maximo, Oracle ERP, AWS, Microsoft Azure.

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## Get In Touch

https://www.linkedin.com/company/caterpillar-inc

https://www.glassdoor.co.in/Reviews/Caterpillar-Reviews-E137.htm

**CTO:** Mike Roman

# 10. 3M COMPANY

### Employee vs Contractors
Approx. 92,000 employees worldwide.

### B2B/B2C Partners
B2B: Manufacturing, healthcare, transportation, consumer goods, electronics, automotive, and industrial sectors.
B2C: Personal safety products, adhesives, abrasives, home improvement, office supplies, and healthcare solutions.

### Compliance
FDA, OSHA, EPA, ISO 9001, ISO 14001, SEC, GDPR, SOX.

### Major Office Location:
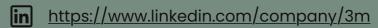3M Center, St. Paul, MN 55144, USA.

### Major Software:
SAP, Salesforce, Microsoft Dynamics, Workday, IBM Watson, AWS, Oracle ERP, MATLAB, AutoCAD.

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## Get In Touch

in  https://www.linkedin.com/company/3m

   https://www.glassdoor.co.in/Reviews/3M-Reviews-E446.htm

**CTO:** Kathy J. Warden

# 11. NORTHROP GRUMMAN

## Employee vs Contractors
Approx. 92,0Approx. 95,000 employees worldwide.00 employees worldwide.

## B2B/B2C Partners
B2B:  Aerospace, defense, cybersecurity, autonomous systems, space exploration, government contracts.
B2C:  Defense systems, space technology, mission-critical solutions.

## Compliance
U.S. Department of Defense (DoD), Federal Aviation Administration (FAA), NASA, ITAR, NIST, ISO 9001, CMMC.

## Major Office Location:
2980 Fairview Park Drive, Falls Church, VA 22042, USA.

## Major Software:
SAP, Workday, MATLAB, AutoCAD, CATIA, Siemens NX, AWS, Oracle ERP, IBM Watson.

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## Get In Touch

in  https://www.linkedin.com/company/northrop-grumman-corporation

https://www.glassdoor.co.in/Reviews/Northrop-Grumman-E488.htm

**CTO:** Gregory J. Hayes

# 12. RAYTHEON TECHNOLOGIES

## Employee vs Contractors
Approx. 180,000 employees worldwide.

## B2B/B2C Partners
B2B:  Aerospace, defense, cybersecurity, advanced manufacturing, space systems, government contracts.
B2C:  Commercial and military avionics, missile defense systems, aircraft engines, cybersecurity solutions.

## Compliance
U.S. Department of Defense (DoD), Federal Aviation Administration (FAA), ITAR, NIST, ISO 9001, CMMC.

## Major Office Location:
1000 Wilson Blvd, Arlington, VA 22209, USA.

## Major Software:
SAP, Workday, MATLAB, AutoCAD, CATIA, Siemens NX, AWS, Oracle ERP, IBM Watson.

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## Get In Touch

in https://www.linkedin.com/company/raytheon-technologies-co

https://www.glassdoor.co.in/Reviews/RTX-Reviews-E561.htm

**CTO:** Gregory J. Hayes

# 13. UNITED TECHNOLOGIES

### Employee vs Contractors
Approx. 240,000 employees (before merger with Raytheon).

### B2B/B2C Partners
B2B: Aerospace systems, defense contractors, building technologies, HVAC, and industrial automation.
B2C:  Carrier HVAC systems, Otis elevators, Pratt & Whitney aircraft engines.

### Compliance
U.S. Department of Defense (DoD), Federal Aviation Administration (FAA), ITAR, ISO 9001, AS9100, NIST, EPA.

### Major Office Location:
Farmington, CT, USA.

### Major Software:
 SAP, Workday, Siemens NX, AutoCAD, CATIA, MATLAB, AWS, Oracle ERP, IBM Watson.

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in https://www.linkedin.com/company/united-technologies

https://www.glassdoor.co.in/Reviews/United-TechnologiesE697.htm

**CTO:** Joaquin Duato

# 14. JOHNSON & JOHNSON

### Employee vs Contractors
Approx. 150,000 employees.

### B2B/B2C Partners
B2B: Hospitals, healthcare providers, pharmacies, research institutions, government contracts.
B2C:  Pharmaceuticals, medical devices, consumer health products (e.g., Band-Aid, Tylenol, Listerine, Neutrogena).

### Compliance
FDA, HIPAA, GDPR, ISO 13485, SEC, OSHA, FTC.

### Major Office Location:
One Johnson & Johnson Plaza, New Brunswick, NJ, USA.

### Major Software:
SAP, Workday, Oracle ERP, Salesforce, Tableau, Microsoft Dynamics, AWS, Veeva Systems.

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## Get In Touch

[in] https://www.linkedin.com/company/johnson-&-johnson

https://www.glassdoor.co.in/Reviews/Johnson-and-Johnson.htm

**CTO:** Jon R. Moeller

# 15. PROCTER & GAMBLE

## Employee vs Contractors
Approx. 100,000 employees.

## B2B/B2C Partners
B2B: Retailers, distributors, suppliers, e-commerce platforms, logistics providers.
B2C:  Consumer goods including personal care, home care, baby care, and health products (e.g., Pampers, Tide, Gillette, Head & Shoulders).

## Compliance
FDA, EPA, FTC, SEC, OSHA, GDPR, ISO 9001.

## Major Office Location:
1 Procter & Gamble Plaza, Cincinnati, OH, USA.

## Major Software:
SAP, Workday, Salesforce, Microsoft Dynamics, Oracle ERP, AWS, Tableau, Power BI.

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in  https://www.linkedin.com/company/procter-and-gamble

https://www.glassdoor.co.in/Reviews/Procter-and-Gamble-htm

# Thank You